

Head Office:

Website:

Employees:

\*as of March 2022

# Company Profile

President:

Name in Full: Sumitomo Mitsui Banking Corporation

Establishment: April 2001

- Mitsui Bank in 1876

- Sumitomo Bank in 1895

Capital: JPY1,771bio

Makoto Takashima

Offices in Africa: (1) Cairo Representative Office

Address: 23rd Floor, Nile City Towers, North Tower, 2005C, Cornish El Nile, Ramlet Boulak, Cairo, Egypt

27,851

1-1-2, Marunouchi, Chiyoda-ku, Tokyo, Japan

https://www.smbc.co.jp/global/

Phone: 20-(2)-2461-9566

(2) Johannesburg Representative Office

Address: Building Four, First Floor, Commerce Square, 39 Rivonia Road, Sandhurst, Sandton 2196, South

Africa

Phone: 27-(11)-219-5300

Sumitomo Mitsui Banking Corporation ("SMBC") reaches out around the world to provide the advice, connections and support that create value with a presence in Africa for many years with its roots in Japan.

SMBC is proud to contribute to the business development of our valued clients in Africa by bringing our experience and expertise in corporate, trade, project and ECA finance.

As a leading global bank, we can offer our clients a full range of financial services, including products in the ESG space, through an extensive branch network to support sustainable economic, social and cultural growth across Africa and beyond.

## **Providing Services**

#### **Trade Finance**

SMBC has trade finance teams in 33 locations worldwide, providing sophisticated and innovative solutions to address the wide variety of liquidity and risk mitigation needs of corporate customers and financial institutions in over 60 countries. SMBC's dedicated Financial Institutions Trade team has been providing trade finance products to clients engaged in African trade for over 21 years.

### Project Finance

SMBC is a global leader in structured / project finance with strong product knowledge and dedicated professionals in financial centres around the globe. We offer a full range of products from debt to advisory and derivatives with particular emphasis on the renewable, transport, energy, digital and social infrastructure sectors.

#### Agency Supported Finance (Export Credit Agencies, Multilaterals & Development Financial Institutions)

SMBC has market leading expertise in originating, structuring and coordinating agency supported financing worldwide including Africa in a wide range of sectors through its relationships with over 40 national and multilateral agencies globally. SMBC has closed a number of important agencies supported financings for a long time, which give us up to date knowledge and experience of the agency supported finance market, structures and requirements.

#### Partners in Africa

SMBC has been enhancing its local network and risk appetite by building partnerships with African banks, African multilateral financial institutions and Non-African Export Credit Agencies. Combining our global presence and experience with our partners' local strategic relationships and expertise, SMBC has one of the strongest bases to meet clients' needs and track records of supporting many clients expanding into or enhancing their business in Africa.

## Project Achievement / Technical Expertise





